

# ASPLUNDH®

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PUD #1 of Grays Harbor  
Attn: Todd Plato  
2720 Sumner Ave.  
Aberdeen, WA. 98520

December 26, 2018

## Call for Bids 2019 - 2022

Dear Mr. Plato:

Asplundh offers the experience of 88 years in the line clearance industry. We strive to create sound working relationships with our customer and the public. Snohomish PUD is among our most valued customers at the highest level of our organization.

In addition to our Line Clearance Qualification Standard, Asplundh has developed a Wildland Fire Protection Plan that all employees are trained on, is implemented throughout the fire season, and is audited by a third party. We can also offer a storm emergency response program to effectively help you put your system back in order if that need would ever arise. It is our goal to help apply the best distribution line clearance program possible for your system by having the most professional personnel on all levels, and by using the innovative ideas and equipment that have helped put Asplundh at the top of the line clearance industry.

We appreciate the opportunity to submit our proposal and hope we may be of service to you. If you have questions concerning our proposal or require additional information, please contact us at your convenience.

Here's the items we would like you to consider,

1. Ex B §2.6 – We cover all but their sole negligence. Make comparative negligence.
  - i. Change “*in consequence of any*” to “*to the proportionate extent such is caused by the*” on line 4-5.
2. Ex B §3.4 – Delete 1<sup>st</sup> and 2<sup>nd</sup> sentences.
3. Ex B §4.1 – We cover all but their sole negligence. Make comparative negligence.
  - i. Change “*by reason of any*” to “*to the proportionate extent such is caused by the*” on line 5.
  - ii. Change “*to any*” to “*to the proportionate extent of the*” on line 9.

Sincerely,



Steve Blum  
Regional Manager

**EXHIBIT "D"**

**REGULAR AND EMERGENCY HOURLY RATES**

	<b>Regular Rate (2019)</b>	<b>Overtime Rate (2019)</b>	<b>Regular Rate (2020)</b>	<b>Overtime Rate (2020)</b>	<b>Regular Rate (2021)</b>	<b>Overtime Rate (2021)</b>	<b>Regular Rate (January 2022)</b>	<b>Overtime Rate (January 2022)</b>
Foreman	74.30	125.10	77.22	129.81	80.49	134.91	83.40	140.00
J. Trimmer	66.44	110.23	69.06	114.38	72.00	118.90	74.51	123.29
Groundman	50.76	81.36	52.81	84.48	55.12	87.90	57.00	91.09
Apprentice 4	60.61	100.01	63.06	103.84	65.79	108.00	68.07	111.97
Apprentice 3	58.14	95.32	60.47	98.95	63.09	102.92	65.30	106.73
Apprentice 2	55.68	90.65	57.89	94.09	60.42	97.89	62.50	101.47
Apprentice 1	53.18	85.94	55.33	89.24	57.77	92.87	59.72	96.23
Flagger	59.37	97.66	61.76	101.39	64.41	105.43	66.67	109.32
Spray Foreman	70.52	117.94	73.28	122.37	76.40	127.20	78.19	131.02
Spray Helper	55.70	90.69	57.91	94.13	60.44	97.93	62.52	101.51
Equipment Operator	74.30	125.10	77.22	129.81	80.49	134.91	83.40	140.00

**REGULAR AND EMERGENCY EQUIPMENT RATES**

**(Minimum Equipment Required for this Contract is Listed Below; Please Provide Any Other Equipment Available with Rates on a Separate Sheet and Submit With Your Bid)**

	<b>Regular Rate</b>	<b>Overtime Rate</b>
<b>60/70-Foot Lift Truck</b>	18.85	18.85
<b>Split Dump</b>	8.83	8.83
<b>Self-Feed Winch Chipper</b>	6.11	6.11
<b>90/100-Foot Lift Truck</b>	98.61	98.61
<b>Spray Truck and Associated Equipment</b>	14.72	14.72



December 21, 2018

Grays Harbor PUD No. 1  
Legal Dept., Attn: Tiffanee Parson  
2720 Sumner Avenue  
Aberdeen, WA 98520

RE: Routine & Emergency Vegetation Management Contract Proposal

Dear Tiffanee:

Please find enclosed our proposal for the above referenced project.

Please do not hesitate to contact us if you have any questions or need additional information.

Sincerely,

WRIGHT TREE SERVICE, INC.

Wade Myers  
Sr. Vice President, Operations

Encl.

WM:sm

**EXHIBIT "D"**

**REGULAR AND EMERGENCY HOURLY RATES**

	<b>Regular Rate (2019)</b>	<b>Overtime Rate (2019)</b>	<b>Regular Rate (2020)</b>	<b>Overtime Rate (2020)</b>	<b>Regular Rate (2021)</b>	<b>Overtime Rate (2021)</b>	<b>Regular Rate (January 2022)</b>	<b>Overtime Rate (January 2022)</b>
Foreman	\$ 76.52	\$ 120.74	\$ 79.02	\$ 124.80	\$ 82.09	\$ 129.47	\$ 85.28	\$ 134.56
J. Trimmer	\$ 68.86	\$ 107.04	\$ 71.10	\$ 110.61	\$ 73.89	\$ 114.79	\$ 76.75	\$ 119.29
Groundman	\$ 53.52	\$ 80.29	\$ 55.26	\$ 82.96	\$ 57.53	\$ 86.21	\$ 59.77	\$ 89.60
Apprentice 4	\$ 63.14	\$ 97.52	\$ 65.21	\$ 100.80	\$ 67.83	\$ 104.66	\$ 70.49	\$ 108.79
Apprentice 3	\$ 60.72	\$ 93.18	\$ 62.71	\$ 96.30	\$ 65.24	\$ 100.01	\$ 67.79	\$ 103.95
Apprentice 2	\$ 58.30	\$ 88.84	\$ 60.20	\$ 91.81	\$ 62.64	\$ 95.36	\$ 65.09	\$ 99.12
Apprentice 1	\$ 55.87	\$ 84.50	\$ 57.69	\$ 87.32	\$ 60.04	\$ 90.71	\$ 62.39	\$ 94.28
Flagger	\$ 61.70	\$ 94.95	\$ 62.25	\$ 95.49	\$ 63.30	\$ 96.54	\$ 64.09	\$ 97.33
Spray Foreman	\$ 72.84	\$ 114.15	\$ 75.21	\$ 117.98	\$ 78.15	\$ 122.41	\$ 81.18	\$ 127.22
Spray Helper	\$ 58.32	\$ 88.89	\$ 60.23	\$ 91.87	\$ 62.67	\$ 95.42	\$ 65.12	\$ 99.18
Equipment Operator	\$ 76.52	\$ 120.74	\$ 79.02	\$ 124.80	\$ 82.09	\$ 129.47	\$ 85.28	\$ 134.56

**REGULAR AND EMERGENCY HOURLY RATES**

**(Minimum Equipment Required for this Contract is Listed Below; Please Provide Any Other Equipment Available with Rates on a Separate Sheet and Submit With Your Bid)**

	<b>Regular Rate</b>	<b>Overtime Rate</b>
60/70-Foot Lift Truck	\$ 18.00	\$ 18.00
Split Dump	\$ 9.00	\$ 9.00
Self-Feed Winch Chipper (12-18")	\$ 10.52	\$ 10.52
90/100-Foot Lift Truck	\$ 70.00	\$ 70.00
Spray Truck and Associated Equipment	\$ 15.31	\$ 15.31
Support Truck	\$ 9.32	\$ 9.32
ATV w/ Sprayer	\$ 8.00	\$ 8.00
6x6 UTV	\$ 6.13	\$ 6.13
Mower	\$ 47.33	\$ 47.33
4x4 Pickup	\$ 9.32	\$ 9.32
Self-Feed Disc Chipper	\$ 4.25	\$ 4.25