



November 10, 2017

**UNDERGROUND FACILITY  
LOCATING AND MARKING SERVICES**

Grays Harbor PUD  
Legal Department  
Attn: T. Chaufy,  
Contract Administration  
220 Myrtle Street  
Hoquiam, WA. 98550

Dear Team,

We would like to take the opportunity to outline some of our company's highlighting points for what we feel would be beneficial for Grays Harbor to know about our firm, and the level of service we have offered, and will continue to offer, if awarded the contract again.

Our firm, Mt. View Locating Services, LLC is currently your underground utility locating firm. We have strived for open communication and a positive relationship.

**Company Experience:**

**Mt. view Locating Services, LLC has never been terminated by a Utility Company because of late tickets, damages or poor performance.**

All of our staff is very experienced in the utility locating field. Our most experienced tech has 28 yrs of locating experience and our youngest member having 4. All of our techs are diversified in locating Power, (Grays Harbor PUD, PSE, Tacoma Power, Elmhurst, Snohomish PUD, PSE & more) Gas, Phone, CATV, Water, Fiber, not just one utility.

Mt. View Locating Services, LLC have been in the utility industry for over 25 years and have met the demanding challenges in the utility industry. Mt. View Locating Services, LLC performs business as a Washington LLC performing locating services in the Pacific Northwest area. The Principal owners of Mt. View Locating Services, LLC have extensive utility locating background locating for Grays Harbor PUD, Mason Co. PUD, Tacoma Power & many more.

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All employees must pass mandatory background check and a DOT Drug test as well as participating in a DOT random drug testing program. (See attached resumes)

**Mt. View Locating Services, LLC pays a higher wage scale to their employees to eliminate continuous employee turnover. Poor employees or high employee turnover usually leads to costly damages, customer down time, unnecessary claims to the utility owner, small claims or even court cases, and endless man hour costs to the utility owner which add up to thousands of dollars. We will bring an experienced work force to assure higher job satisfaction to our customer. We are not a giant corporation that tells you how to do your business, nor do we tell you this is the way it's going to be done. We work for you, the client, and customer satisfaction, quality, and customer service are the building blocks of our company.**

**Damage ratio:** Since Mt. View Locating Services, LLC company at-fault damage rate is 1-10,000 ticket performed.

**On Time Performance locate response rate:** Mt. View Locating Services, LLC takes great pride in completing the tickets on time. We do not allow for late ticket unless there is a good reason and the contractor is aware of.

Mt. View Locating Services, LLC performs locates in compliance with Washington law RCW: 122. and in compliance with our customers needs.

Mt. View Locating Services, LLC invoices on a unit basis (please see attached). A **unit locate** is defined as locating any or all of your Power & Fiber facilities requested by an excavators locate request for a 500 foot lineal distance.

If the Fiber Cables have a tracer or are metallic they will be located electronically. If a Fiber line is unlocatable, being non-metallic or no tracer wire, Mt. View Locating Services, LLC will call you to let you know there is an un-locatable line as well as the contractors name and number. We would then follow your instructions for further actions as needed.

Mt. View Locating Services, LLC video record each locate once completed. We retain all damage reports, video recordings and locate requests; which include a sketch of what was located, for a period of three years.

**Designated Technicians:**

Mt. View Locating Services, LLC will designate three techs to perform locates for your utility. **Vern Goodenough** will be the primary, **Rod Dietz** will be the secondary and **Jesse Eang** the third backup. Vern has 17 yrs of locating experience and all 3 are very familiar with Grays Harbor PUD facilities. All 17 yrs of Vern's carrier has been locating for Grays Harbor PUD. **ALL RESUMES ARE ATTACHED.**

**Section 1.4 Equipment:**

Our employees are equipped with multiple locating instruments to use at their disposal for locating utilities under the various conditions. Our main locating device is the 810 Metrotech, Vivax 810, DitchWitch Utilaguard and the RD 4000. Each piece of equipment has been owned by Mt. View Locating Services, LLC for approximately 0 to 5+ years. Our equipment is checked for calibration daily with no recalibrations needed during this time period. (see equipment attachment)

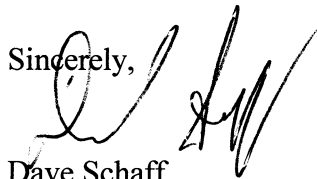
Our employees drive late model vehicles with high profile decals. Our phone numbers are openly displayed for public awareness. The local offices stay in contact by cellular phones. We work to establish communication with other utility crews and the excavators.

Prior to commencing work, we would require copies of your most up-to-date facility maps. We would want to introduce our locators to establish contact names, and phone numbers.

As your locating partner we see ourselves as an extension of Grays Harbor PUD. We would be your eyes & ears and conduct our business in the same standard and code of ethics as Grays Harbor PUD.

If there are any further questions, please don't hesitate to call. Again, thank you for your interest in Mt. View Locating Services, LLC. We look forward to hearing from you soon.

Sincerely,



Dave Schaff

President

Mt. View Locating Services, LLC  
PO. BOX 40. Sumner, WA. 98390  
Bonney Lake, WA. 98391  
360-829-5166 Corp Office  
503-246-2420 Oregon  
360-829-5181 Fax  
[www.MtViewLocatingServices.com](http://www.MtViewLocatingServices.com)

**EXHIBIT "B"**

**SCHEDULE OF RATES**

The Contractor will be reimbursed for services as described below.

Normal two business days locate: 1<sup>st</sup> unit \$ 30<sup>00</sup>  
*(first 500 feet)*

Normal two business days locate: 2<sup>nd</sup> units \$ 15<sup>00</sup>  
*(second 500 feet)*

Day time emergency locate: \$ 45<sup>00</sup>

After hours (hourly) emergency locate: *2 hr min* \$ 60<sup>00</sup>  
*(2 hour maximum response time)*

*(locates including holidays and weekends, or normal working days after the hours of 5:00 p.m. and before 7:00 a.m.)*

Normal hours hourly rate locate: \$ 49<sup>00</sup>  
*(needs customer approval)*

After hours hourly rate locate: \$ 60<sup>00</sup>  
*(needs customer approval)*

Contractor's normal business days are Monday through Friday, normal business hours 7 a.m. to 5 p.m., excluding these holidays: New Year's Day, Memorial Day, Independence Day, Labor Day, Thanksgiving Day and Christmas Day

The District's normal business hours are Monday through Friday, 8:00 a.m. to 5:00 p.m., and the District observes the following holidays:

- New Year's Day
- Martin Luther King, Jr. Day
- Presidents' Day
- Memorial Day
- Independence Day
- Labor Day
- Veteran's Day
- Thanksgiving Day
- Day after Thanksgiving
- Christmas Day

Contractor: *BS* (Initials)

District: \_\_\_\_\_ (Initials)